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### **Change, Motivation & Transformation Speaker**

<https://www.kmprod.com/speakers/scott-burrows>

### **Bio**

If you are searching for a powerful, engaging and thought-provoking motivational keynote speaker who can set the tone for your entire conference and challenge your audience while adding takeaway value with high energy, humor and substance — or a closing speaker who can inspire and move your conference attendees into action — put Scott Burrows at the top of your list!

Scott's story is the hero's journey. By the age of 19, he played college football at Florida State University as a walk-on wide receiver for legendary coach Bobby Bowden and was a top-ranked kick-boxing Black Belt champion whose last fight was broadcast by ESPN. During that time, Scott's life changed dramatically on November 3, 1984, he survived a horrendous automobile accident as a passenger in a friend's car and broke cervical 6 and 7 vertebrae in his neck that left him paralyzed from the chest down and diagnosed a quadriplegic. Told he would be confined to a wheelchair for the rest of his life, Scott realized his split-second decision to not wear a seat belt altered his course forever. [morelink]

### **Topics**

**VIRTUAL / KEYNOTES:**

### *Signature Keynote Presentation:*

## **Vision Mindset Grit:** Success Strategies to Help You Stand Up to Any Challenge

In today's rapidly evolving marketplace environment, many organizations are trying to maintain a winning culture as they deal with an array of business challenges. Perhaps today your organization is dealing with growing pains and key business issues as you continue to expand both internally and externally while attempting to be number one in your industry in customer service and expectations. Perhaps you're experiencing lots of industry change, limited bench support, operational and support issues and budget cuts as well as increased goals, objectives and responsibilities. Or you're feeling paralyzed by your competition, advancing technologies and market saturation. [\[morelink\]](#)

### *Safety Presentation:*

## **Develop an Unstoppable Mindset:** Success Strategies for Safety Teams & Supervisors

With the alarming predominance of workplace accidents caused by human error, the importance for engaging teams and individuals with safety procedures in a way that is meaningful to them and can promote significant change is crucial. Most human factors involved in accidents occur in the arena of memory, awareness and attention, judgement and reasoning, attitude, and risk perception – all areas dealing with the cognitive mindset and the need for even the most highly-trained individuals to remain alert and focused during potentially hazardous work situations. [\[morelink\]](#)

### *Insurance & Financial Services Presentation:*

## **VISION MINDSET GRIT:** Success Strategies for Insurance & Financial Services Professionals

In today's rapidly evolving Insurance and Financial Industry, many organizations are trying to maintain a winning culture as they deal with an array of business and sales challenges. Perhaps your organization is dealing with new rules, increased regulation or growing pains and key business issues as you continue to expand both internally and externally while attempting to be number one in your industry and customer expectations. Maybe you're experiencing industry changes, such as the new Department of Labor ruling or new products entering the marketplace. Perhaps you're operating with limited bench support, operational and support issues, budget cuts or rising goals, objectives and responsibilities. Or you feel paralyzed by your competition and advancing technologies that are upending workflow and processes. [\[morelink\]](#)

### *Healthcare Presentation:*

## **Rising to the Challenge:** Keeping Healthcare Teams Cohesive & Motivated

As a motivational healthcare speaker, Scott knows full-well that recognition and compassion toward nurses, physicians and other healthcare professionals is a mindset. For example, I routinely speak to healthcare groups at Awards Events, Leadership Retreats (both physician and nursing conferences and retreats), Front Lines and All-Staff Events including events for Healthcare IT Professionals and really, all staff who do not have direct patient contact.

Celebrating and uplifting staff is much more than an act of compassion, it is also an act of retention. Turnover in healthcare is at an all-time high and frankly, I am amazed at the dedication of those who stay and give everything they've got.

Sooner or later, the roots of compassion must be watered with love, nurturing and selflessness. Telling someone we care, is a "nice" first step, but we must do more. For nurses, physicians and other healthcare professionals, showing them our compassion, is every bit as important as the compassion they have shown so many patients. It is time to put them in the spotlight while the rest of us stand back and applaud.

Inspirational Healthcare Speaker Scott Burrows ignites teams with a life-changing presentation that will help your team learn practical tools to Stand Up to Any Challenge!

With the rapidly changing healthcare crises, healthcare workers, nurses, leaders and support teams need help navigating the extreme challenges of COVID-19, in addition to the overwhelming trials of budget cuts, equipment shortages and economic uncertainty.

Whatever your healthcare challenges are today, the true measure of success is how well you respond to adversity, change, setbacks and fear. Whatever belief system you employ must be powerful enough to conquer these obstacles and any other impediments to your personal and professional growth, or you—and your organization—will be left behind.

### *Motivational Sales Presentation:*

## **VISION-MINDSET-GRIT:** Success Strategies to Help Your Sales Team Stand Up to Any Challenge

In today's competitive sales environment, many sales organizations are trying to maintain a winning and optimistic culture as they deal with an array of business and sales challenges. Perhaps today your sales team is weathering budget cuts or dealing with growing pains as your organization continues to expand both internally and externally while attempting to be number one in your industry and customer expectations. Maybe you are experiencing industry change right now while trying to differentiate yourself, your company and your solutions from your lower-priced competitors. Perhaps you are looking to improve the sales process and how you approach C-level executives and decision makers as you do your best to reach new sales quotas and budgets. Or maybe you are feeling paralyzed by your competition, keeping up with new products coming to market as well as advancing technologies that are upending workflow

and processes. [morelink]

*Diversity & Inclusion Presentation:*

## **DIVERSITY MATTERS:** Inclusion Strategies for the Changing Workforce

In today's rapidly changing Corporate Environment, C-level executives are realizing that Disability Matters. Why? Today, the largest and fastest growing minority group around the world are people with disabilities, and studies have shown this workforce is committed, productive, loyal and willing, when given the opportunity, to work hard to help your organization succeed. So, if you are looking to expand your market share, generate new revenue from this untapped market and see things from a different corporate perspective, it will take a clear Vision, the right Mindset and a lot of Grit to make it happen. [morelink]

Scott Burrows is represented by K&M Productions. To inquire about Scott Burrows' speaking schedule, **\*fees & booking Scott Burrows, contact us**. \* The fee range indicated is in USD.